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Internal Training

Youssef Matta, Head of Marketing - ERP, attended an American Marketing Association 2 days seminar on "Guerilla Marketing" on July 21st and 22nd, 2009.

The instructor was Dr. Alfred Riachi.

Internship

As usual, several trainees were accommodated from July 6th, 2009 till August 29th, 2009:

-Mr. Alain Tannous, Business Computer at the Saint Joseph University, joined the Insurance team.

-Mr. Rami Karam, Computer Science at the Lebanese University, joined the Banking team.

-Mr. Elie Challita, Computer and Communications Engineering at the American University of Beirut, joined the Banking team.

Before that, a 15 days training introducing the trainees to Oracle was organized.

The lecturer was Dr. Mohammad Khoshkhosh from METIS Consultancy.

People

• Married:

Rony Awad, Development Supervisor - Insurance Unit, and Caroline Halabi on 01/08/2009 (See photo).



Rony Awad & Caroline Halabi

• Born:

Théana Abou Nader, daughter of Charbel Abou Nader, Senior Analyst Programmer - Banking Unit, on September 30th, 2009 (See Photo).



Théana Abou Nader

• Deceased:

Mr. Elias Atmeh, father of Walid Atmeh, Assistant Manager - Banking Unit, on August 27th, 2009.

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Quality
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LIRIS v.3

for

ETHNIKI INSURANCE

- Nicosia -

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ICBS - Loans

for

EL BANK

- Beirut -

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 * *

ICBS - Syndicated Loans

for

BANK OF JORDAN

- Amman -

New Contracts

Unit	Client	Product/Service	Platform
Istisharat	Ethniki Insurance Nicosia	LIRIS V.3	Oracle/Windows
Istisharat	EL Bank Beirut	ICBS - Loans	Oracle/Windows
Istisharat	Bank of Jordan Amman	ICBS - Syndicated Loans	Oracle/Unix

Ethniki Insurance - Nicosia is a user of LIRIS V.1 on AS/400 since 1994. The company decided to upgrade to LIRIS V.3 on Oracle. Going live is projected for May 2010.

EL Bank (Emirates Lebanon Bank) - Beirut, a subsidiary of **Bank of Sharjah**, is an ICBS user for several modules (Savings, Checks, Clearing, Transfers, Treasury Bills, Letters of Credit, Letters of Guarantee and Regulatory Central Bank reports). ICBS - Loans will be now added to the ICBS suite at EL Bank.

Bank of Jordan (BOJ) - Amman is an ICBS user in Jordan, Syria and Palestine. Our cooperation with BOJ goes back to 1998.

ICBS - Syndicated Loans will complete ICBS suite at BOJ.

Deployment

- **In Lebanon:**

BLC Finance, a subsidiary of **BLC Bank**, went live with ICBS - Futures, Forex and Front Office.

Gazprombank Invest went live with ICBS Money Market, Bonds, Shares and Loans Management.

- **In Qatar:**

BLOM Bank Qatar went live with all ICBS modules.

- **In U.A.E.:**

BLOM Bank Dubai and **BLOM Bank Sharjah** launched the upgrading process from ICBS - AS/400 to ICBS - Oracle.

Certification

BML Istisharat has been certified as an Intel Software Partner Program (July 10th, 2009).

Press

IBS - International Banking Systems (United Kingdom) mentions in its issue nb 18.10, July/August 2009, our recent contract with Middle East Capital Group (MECG) - Beirut, a subsidiary of First National Bank (Beirut). According to the article, ICBS will replace Portia, the portfolio management system of Thomson Reuters.

Client Training

Minare Bank - Erbil sent a team of 10 persons from July 7th, 2009 till July 18th, 2009 to be trained on ICBS modules: Loans Management, Foreign Exchange, Money Market, Inward/Outward Transfers, Import/Export Letters of Credit, Letters of Guarantee and Cash Management.

Instructors were Mr. Jihad Chaker, Product Manager - Banking, Mr. Antoine Faddoul, Assistant Manager - Banking and Miss Rita Massaad, Project Leader - Banking (See Photo).



Minare Bank team with J.Chaker and A.Faddoul