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## ICBS - Loans for **BANK of BEIRUT- Beirut**

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## ICBS - Capital Markets for **LEBANON and GULF BANK- Beirut**

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## **INVEST BANK- Sharjah** live with **ICBS**

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2015 New contracts:  
4 for ICBS  
1 for CIRIS/LIRIS  
3 for IMAD

# New Contracts

Unit	Client	Product/Service	Platform
Banks	Bank of Beirut – Beirut	ICBS-Loans	Unix/Oracle
Banks	Lebanon and Gulf Bank - Beirut	ICBS-Capital Markets	Oracle/Windows

**Bank of Beirut** is a tier 1 bank based in Lebanon with a network of 60 branches and also active in Australia, the United Kingdom, Germany, Cyprus and Oman with 23 branches. ICBS-Loans is to be interfaced with the Bank back office Misys - Equation.

**Lebanon and Gulf Bank (LGB)** is also a tier 1 bank active in Lebanon and Cyprus. ICBS-Capital Markets will be interfaced with Misys - Equation.

## Deployments

- **In Sharjah:**

**Invest Bank** went live with ICBS, all modules. ICBS replaced Oracle FSS (Flexcube).

- **In Lebanon:**

**Credit Bank**, an ICBS user since 18 years, went live with the latest upgrade of the ICBS-Money Market module.

## 2015 Briefs

### New contracts:

#### **ICBS:**

- Banque de Développement de Guinée - Conakry
- Eskan Bank - Manama
- Bank of Beirut - Beirut
- Lebanon and Gulf Bank - Beirut

#### **CIRIS/LIRIS:**

- Al Maseer Insurance Company - Baghdad

#### **IMAD:**

- Middle East Bicycles - Beirut
- Erbil Bank - Erbil
- Emirates Lebanon Bank - Beirut

#### **Export represented as percentage of total billings:**

- 80% for ICBS
- 83% for CIRIS/LIRIS
- 40% for IMAD
- 78% for all products

# Press Appearances

The **Bank of Beirut** and the **Lebanon and Gulf Bank** deals have been reported by IBS Publishing (UK) ([www.ibsintelligence.com](http://www.ibsintelligence.com)).



## Yesterday...

### 30 years ago: United Bank of Lebanon and Pakistan - Beirut

Newsletter Q4 1985

United Bank of Lebanon and Pakistan - Beirut selected ICBS to support its operations.

### 20 years ago: General Insurance Company (GIC) - Cyprus

Newsletter Q4 1995

The General Insurance Company - Cyprus selected CIRIS to support its operations.

### 10 years ago: IMPEX - Beirut Grain Dealers Mutual - Indianapolis

Newsletter Q4 2005

-IMPEX - Beirut, the Lebanon dealer for Cadillac, Chevrolet, Hummer and Isuzu brands selected IMAD-Auto to support its operations. IMPEX is still an IMAD user. Today IMAD-Auto is deployed at 5 auto dealers in Lebanon and Iraq.

-Grain Dealers Mutual (GDM), an insurance company based in Indianapolis (IN), a CIRIS user since 1998 added a CIRIS subscription/POS module to its core application. GDM, now absorbed by The Main Street America Group is still a CIRIS user.

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**Distributors:** USA, France, Russia, U.A.E, Kuwait, Qatar, Bahrain, Yemen, Morocco, Malaysia, Indonesia

## Customer Training

A team from **Eskan Bank - Manama** has attended a training in Manama on ICBS Nucleus, Central modules, Branch modules, Payables and Suppliers Management, Checks Management, Credit Facilities, Loans Management, General Batch Processing, Placements and Borrowings from 27/10/2015 to 19/01/2016. Messrs. Elie Bitar, Assistant Director, and Jihad Chaker, Assistant Manager, from the Banking Unit, administered the training sessions.

A team from **Lebanon & Gulf Bank - Beirut** has attended a training on the ICBS modules Nucleus, Capital Markets (Shares, Bonds, Options, Futures), Foreign Exchange and Money Market from 16/11/2015 to 23/12/2015. The training was administered by Hady Haddad, Certified Project Leader in the Banking Unit.

## Insight

### New recruits:

Maroun Atmeh, Master in Business Computer from the Lebanese University, joined our company on 01/12/2015. Maroun joined our Banking Unit as Senior Analyst Programmer (See photo).



Maroun Atmeh



Mihran Aynedjian

Mihran Aynedjian, Master in Business Computer from USJ (Saint Joseph University), joined our company on 01/12/2015 as Certified Project Leader in the Banking Unit (See photo).

## People

### Deceased:

Mr. Adib Abi Aad, father of Fadi Abi Aad, Consultant in the Banking Unit, on 13/10/2015.